HIDDEN	HARBOR PARTNERS

Fund

**Committed Capital:** 

**Equity Investment Size:** \$10 to \$75 million

**Business Development** 

Fund I - \$265 M

Fund II - \$450 M

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# HIDDEN HARBOR CAPITAL PARTNERS

**Building Teams. Focused on Execution.** 

#### Who We Are

- Hidden Harbor Capital Partners is a private equity firm, based in Boca Raton, Florida, which helps create business success stories by building teams focused on execution
- We believe that:
  - Great businesses are built on a strong group of people where the whole is greater than the sum of the parts
  - Businesses succeed when they are intensely focused on executing a small set of well-defined objectives
- Hidden Harbor currently manages over \$800 million of equity capital and is investing out of its second fund, a \$450 million vehicle

### **What Makes Us Different**

- Values-driven firm All team members share a culture of core values
- We start with people building great teams is core to our everything that we do
- InvestorOperators® Dedicated in-house operations team has real operating experience, including as CEO & CFO
- We are not random idea generators the core to any strategy is focus and execution
- Proven, replicable process of creating operational value through our Value Creation Blueprint and Standard Operating Procedures

#### What We Look For

- Lower middle market companies up to \$500 million in revenue (or any size for add-on opportunities to existing portfolio companies)
- EBITDA up to \$30 million willing to look at unprofitable businesses
- Strong strategic positions market leadership
- · Companies headquartered in North America
- Corporate carve-outs
- Family and entrepreneur owned businesses
- Equity Investment Size: \$10 to \$75 million

#### **Industry Focus**

Invests broadly across Industrials and Business Services including:

- Automotive
- BPO Services
- Building & Facility Services
- Chemicals and Materials
- Distribution

- Building Products
- Environmental Services
- Food & Beverage
- Industrial Services
- Transportation & Logistics

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#### **Investment Team**

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## HIDDEN HARBOR CAPITAL PARTNERS

### Building Teams. Focused on Execution.

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Portfolio Companies	folio Companies	
Company	Operations	Description
December 2023 Winner Harrison Cutoy of Content of Source 100 Cutoy of Content of Source 100 Status: Active, Fund II	HQ Location: Fort Myers, FL Operations: North America Industry: Facility / Business Services Transaction Type: Founder-Owned Business Website: https://rljames.com	<b>RL James</b> Provider of concrete restoration, reconstruction, waterproofing, exterior painting, and other ancillary services
November 2023	HQ Location: Jacksonville, FL Operations: North America Industry: Chemicals Transaction Type: Founder-Owned Business Website: https://teckrez.com/	<b>Teckrez</b> Distributor of chemical intermediaries used in production of adhesives, sealants, coatings, and rubber/plastic additives
March 2023	HQ Location: East Northport, NY Operations: Northeast USA Industry: Facility / Building Services Transaction Type: Family-Owned Business Website: <u>https://islandpumpandtank.com/</u>	<b>Island Pump and Tank Corp.</b> Provider of maintenance, environmental, construction, and alternative energy services to fuel retailers and government agencies in the northeastern United States
August 2022	HQ Location: Cleveland, OH Operations: North America Industry: Test, Inspec. & Cert. Transaction Type: Corporate Carveout Website: <u>https://avtronpower.com/</u>	<b>Avtron</b> Engineer and manufacturer of load banks, a critical power testing device used to measure and test power systems
August 2022	HQ Location: Roseville, MI Operations: North America Industry: Automotive Transaction Type: PEG-Owned Business Website: www.dayco.com	Dayco Global manufacturer of vehicle & industrial parts focused on belts, tensioners and other associated products
July 2022 Rapid Pump & Meter Service Co.,Inc. Status: Active, Fund II	HQ Location: Paterson, NJ Operations: Northeast USA Industry: Facility / Building Services Transaction Type: Founder-Owned Business Website: www.rapidservice.com	Meter Service & Rapid Pump Provider of water and wastewater pump and industrial inspection and repair solutions supporting government, utility, and corporate customers
May 2022	HQ Location: Brooksville, FL Operations: North America Industry: Automotive Transaction Type: Founder-Owned Business Websites: www.monstertransmission.com   us.bddiesel.com	<b>Burnout Brands</b> Holding company for producers and suppliers of performance auto aftermarket parts, including transmissions, turbochargers, and other parts and supplies
Status: Active, Fund II December 2021	HQ Location: Delray Beach, FL Operations: North America Industry: Healthcare Transaction Type: Founder-Owned Business Website: https://inspireaestheticsgroup.com/	<b>Inspire Aesthetics</b> Multi-location plastic surgery and aesthetics medical spa practice located on the southeast and southwest coasts of Florida
September 2021 Status: Active, Fund I	HQ Location: Lawrenceville, GA Operations: Southeast USA Industry: Fire & Life Safety Services Transaction Type: Founder-Owned Business Website: https://superherofireprotection.com	Superhero Fire Protection Full-service fire protection provider. Services include system design, fabrication, installation, and inspections and monitoring for fire sprinkler systems as well as other low voltage devices integrated into the overall fire system
August 2021	HQ Location: Milledgeville, GA Operations: Southeast USA Industry: HVAC Services Transaction Type: Founder-Owned Business Website: www.theairconditioningspecialist.com	Air Conditioning Specialist Regional leader in the Heating, Ventilation, & Air Conditioning ("HVAC") industry focused on the residential and commercial sectors with thousands of service contracts and broad capabilities
October 2019 Transm NUR Status: Active, Fund I	HQ Location: Pittsburgh, PA Operations: North America Industry: Industrial Services Transaction Type: Corporate Carveout Websites: www.kt-grant.com   lvrinc.com	SSE International Provider of turnkey refractory, slag, and scale removal services in confined, high-risk environments, including steel mills, cement / lime kilns, civil demolition, and ferrous and non-ferrous metal production facilities. Also sells related equipment and spare parts
September 2018	HQ Location: Windsor, Ontario, Canada Operations: United States, Canada Industry: Industrials Transaction Type: Family-Owned Business Websites: www.anchordanly.com   www.alloy-welding.com	<b>Anchor Danly</b> Provider of die sets, steel plates, components and metal fabrications used in production of industrial tooling and other large, highly complex fabricated products. End markets include industrial, automotive, construction, infrastructure, rail and mining
July 2018 MASTERWORK electronics Status: Active, Fund I	HQ Location: San Diego, CA Operations: Mexicali, Mexico Industry: Electronics Manufacturing Services Transaction Type: Founder-Owned Business Website: www.masterworkelectronics.com	<b>Masterwork Electronics</b> Manufacturer of printed circuit board assemblies and value- added services across a diverse customer base and end markets including telecom, industrials, payment processing, EV charging and automation