

### WHO WE ARE

▶ Hidden Harbor Capital Partners is a private equity firm, based in Boca Raton, Florida, which helps create business success stories by building teams focused on execution

▶ **We believe that**

- Great businesses are built on a strong group of people where the whole is greater than the sum of the parts
- Businesses succeed when they are intensely focused on executing a small set of well-defined objectives

▶ Hidden Harbor currently has AUM of more than \$2B and is investing out of its third fund, an \$825 million vehicle

### FUND

**Committed Capital:**

▶ Fund I ▶ Fund II ▶ Fund III ▶ CV  
\$265M \$465M \$825M \$850M+

**Equity Investment Size:**  
\$10 to \$75 million

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### WHAT WE LOOK FOR

- Lower middle market companies up to \$500 million in revenue (or any size for add-on opportunities to existing portfolio companies)
- Strong strategic positions – market leadership
- Corporate carve-outs
- EBITDA up to \$50 million – willing to look at unprofitable businesses
- Companies headquartered in North America
- Family and entrepreneur owned businesses

## •..... HIDDEN HARBOR TARGETED INVESTMENT THEMES .....•



### Facilities Services

- ▶ Electrical
- ▶ Elevator Services
- ▶ Fire & Life Safety
- ▶ Garage Maintenance
- ▶ HVAC & Plumbing
- ▶ Landscaping & Veg. Mgmt
- ▶ Property Restoration



### Automotive

- ▶ Aftermarket Auto Parts
- ▶ Aftermarket Truck / Commercial Parts
- ▶ Auto Repair Shops
- ▶ Fleet Maintenance & Repair
- ▶ Powersports Parts
- ▶ Recycled & Remanufacturing Parts



### Chemicals

- ▶ Chemicals Distribution
- ▶ Specialty Chemical Manufacturing



### Residential Services

- ▶ Electrical Maintenance
- ▶ Environmental Testing & Compliance
- ▶ Foundation Repair
- ▶ Generator Services
- ▶ HVAC & Plumbing
- ▶ Property Restoration
- ▶ Septic Services



### Professional Services

- ▶ Architecture Services
- ▶ Cybersecurity & IT Managed Services
- ▶ Engineering Services



### Energy/Power

- ▶ Back-Up Power Products & Services
- ▶ Data Center Products & Services
- ▶ Renewables Services & Inspection



### Industrial Services

- ▶ Cleaning
- ▶ Safety/Compliance
- ▶ Plant & Equipment Maintenance



### Environmental Services

- ▶ Beneficial Re-Use & Recycling
- ▶ Waste Collection
- ▶ Waste Management



### Distribution

- ▶ Building Products
- ▶ Food
- ▶ Specialty Gases



### Infrastructure

- ▶ Telecom Infrastructure Maintenance
- ▶ Transport Infrastructure Products & Services



### Utilities Products & Services

- ▶ Electrical Utility
- ▶ Natural Gas Utility ▶ Water Utility



### Other Themes

- ▶ Asset Light Trucking
- ▶ Aviation MRO
- ▶ Specialty Packaging

## BUSINESS DEVELOPMENT CONTACTS

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**OPERATIONS**  
**HQ Location:** DMV (DC, Maryland, Virginia)  
**Industry:** Residential Services  
**Transaction Type:** Family-Owned

**DESCRIPTION**  
**McHale Landscape Design**  
 Premium residential landscape design, install, and maintenance service provider.

Status: Active, Fund III



**OPERATIONS**  
**HQ Location:** Deerfield, IL  
**Industry:** Transportation and Logistics  
**Transaction Type:** Family-Owned

**DESCRIPTION**  
**Coast to Coast Logistics**  
 Full-service, third-party logistics provider specializing in drayage freight brokerage services.

Status: Active, Fund III



**OPERATIONS**  
**HQ Location:** Philadelphia, PA  
**Industry:** Food Distribution  
**Transaction Type:** Family-Owned

**DESCRIPTION**  
**Quaker Valley Foods**  
 Protein distributor serving independent and ethnic retail, wholesale, and food service customers across the Northeast and Mid-Atlantic regions.

Status: Active, Fund III



**OPERATIONS**  
**HQ Location:** Hoover, AL  
**Industry:** Professional Services  
**Transaction Type:** Founder-Owned

**DESCRIPTION**  
**Lathan Architects**  
 Provides architectural and design services for K-12, higher education, and municipal clients across Alabama.

Status: Active, Fund III



**OPERATIONS**  
**HQ Location:** Postville, IA  
**Industry:** Chemicals  
**Transaction Type:** Corporate Carveout

**DESCRIPTION**  
**Norpflex Micarta**  
 Producers of high-performance thermoset composite materials.

Status: Active, Fund III



**OPERATIONS**  
**HQ Location:** Alpharetta, GA  
**Industry:** Facility Services  
**Transaction Type:** Family-Owned

**DESCRIPTION**  
**Tri Scapes**  
 Provider of landscape and facility maintenance services to commercial and municipal end markets.


Status: Active, Fund II



**OPERATIONS**  
**HQ Location:** Fort Myers, FL  
**Industry:** Facility Services  
**Transaction Type:** Founder-Owned

**DESCRIPTION**  
**RL James**  
 Provider of concrete restoration and remediation services to condominium associations and other customers.


Status: Active, Fund II



**OPERATIONS**  
**HQ Location:** Jacksonville, FL  
**Industry:** Chemicals  
**Transaction Type:** Corporate Carveout

**DESCRIPTION**  
**Teckrez**  
 Value-added distributor of chemical intermediaries used in production of adhesives, sealants, and coatings, and rubber/plastic additives.

Status: Active, Fund II



**OPERATIONS**  
**HQ Location:** East Northport, NY  
**Industry:** Facility Services  
**Transaction Type:** Family-Owned

**DESCRIPTION**  
**Noble Fueling Solutions**  
 Provider of maintenance, environmental, construction, and alternative energy services to fuel retailers and government agencies in the northeastern United States.


Status: Active, Fund II



**OPERATIONS**  
**HQ Location:** Roseville, MI  
**Industry:** Automotive  
**Transaction Type:** PEG-Owned Business

**DESCRIPTION**  
**Dayco**  
 Global manufacturer of vehicle & industrial parts focused on belts, tensioners and other associated products.


Status: Active, Fund II



**OPERATIONS**  
**HQ Location:** Paterson, NJ  
**Industry:** Environmental Services  
**Transaction Type:** Founder-Owned

**DESCRIPTION**  
**Meter Service & Rapid Pump**  
 Provider of water and waste water pump and industrial inspection and repair solutions supporting government, utility, and corporate customers.

Status: Active, Fund II



**OPERATIONS**  
**HQ Location:** Brooksville, FL  
**Industry:** Automotive  
**Transaction Type:** Founder-Owned

**DESCRIPTION**  
**Burnout Brands**  
 Holding company for producers and suppliers of performance auto after market parts, including transmissions, turbo chargers, and other parts and supplies.


Status: Active, Fund II



**OPERATIONS**  
**HQ Location:** Delray Beach, FL  
**Industry:** Other, Healthcare Services  
**Transaction Type:** Founder-Owned

**DESCRIPTION**  
**Inspire Aesthetics**  
 Multi-location plastic surgery and aesthetics medical spa practice located on the southeast and southwest coasts of Florida.


Status: Active, Fund I



**OPERATIONS**  
**HQ Location:** Lawrenceville, GA  
**Industry:** Facility Services  
**Transaction Type:** Founder-Owned

**DESCRIPTION**  
**Superhero Fire Protection**  
 Fire protection provider. Services include system design, fabrication, installation, and inspections and monitoring for fire sprinkler systems as well as other low voltage devices integrated into the overall fire system.

Status: Active, Fund I



**OPERATIONS**  
**HQ Location:** Milledgeville, GA  
**Industry:** Residential Services  
**Transaction Type:** Founder-Owned

**DESCRIPTION**  
**Air Conditioning Specialist**  
 Regional leader in the Heating, Ventilation, & Air Conditioning ("HVAC") industry focused on the residential and commercial sectors with thousands of service contracts and broad capabilities.

Status: Active, Fund I



**OPERATIONS**  
**HQ Location:** Pittsburgh, PA  
**Industry:** Industrial Services  
**Transaction Type:** Corporate Carveout

**DESCRIPTION**  
**SSE International**  
 Provider of turnkey refractory, slag, and scale removal services in high-risk environments, including steel mills, cement / lime kilns, civil demolition, and ferrous and non-ferrous metal production facilities.

Status: Active, Fund I



**OPERATIONS**  
**HQ Location:** Windsor, Ontario, Canada  
**Industry:** Automotive  
**Transaction Type:** Family-Owned

**DESCRIPTION**  
**Anchor Danly**  
 Provider of die sets, steel plates, components and metal fabrications used in production of industrial tooling and other large, highly complex fabricated products. End markets include industrial, automotive, construction, infrastructure, rail and

Status: Active, Fund I