

WHO WE ARE

▶ Hidden Harbor Capital Partners is a private equity firm, based in Boca Raton, Florida, which helps create business success stories by building teams focused on execution

▶ **We believe that**

- Great businesses are built on a strong group of people where the whole is greater than the sum of the parts
- Businesses succeed when they are intensely focused on executing a small set of well-defined objectives

▶ Hidden Harbor currently manages over \$2 billion of equity capital and is investing out of its third fund, an \$825 million vehicle

FUND

Committed Capital:

- ▶ Fund I ▶ Fund II ▶ Fund III
\$265 M \$465 M \$825 M

Equity Investment Size:
\$10 to \$75 million

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WHAT WE LOOK FOR

- Lower middle market companies up to \$500 million in revenue (or any size for add-on opportunities to existing portfolio companies)
- EBITDA up to \$50 million – willing to look at unprofitable businesses
- Strong strategic positions – market leadership
- Companies headquartered in North America
- Corporate carve-outs
- Family and entrepreneur owned businesses

HIDDEN HARBOR TARGETED INVESTMENT THEMES



Facilities Services

- ▶ Landscaping & Veg. Mgmt
- ▶ Restoration
- ▶ Fire & Life Safety
- ▶ HVAC, Plumbing & Electrical
- ▶ Roofing
- ▶ Elevator Services
- ▶ Garage Maintenance



Residential Services

- ▶ HVAC & Plumbing
- ▶ Pool Services
- ▶ Roofing
- ▶ Electrical Maintenance
- ▶ Generator Services
- ▶ Gutter Cleaning and Repair
- ▶ Foundation Repair
- ▶ HOA Management Services



Industrial Services

- ▶ Plant & Equipment Maintenance
- ▶ Industrial Safety/Compliance
- ▶ Industrial Cleaning



Infrastructure

- ▶ Transportation
- ▶ Telecom



Automotive

- ▶ Aftermarket Auto Parts
- ▶ Aftermarket Truck / Commercial parts
- ▶ Auto Repair Shops
- ▶ Fleet Maintenance & Repair
- ▶ Powersports Parts
- ▶ Recycled & Remanufacturing Parts



Environmental Services

- ▶ Water Products & Services
- ▶ Beneficial Re-Use and Recycling
- ▶ Waste Management
- ▶ Waste Collection



Professional Services

- ▶ Architecture & Engineering
- ▶ Accounting & Financial Consulting
- ▶ Cybersecurity & IT Managed Services



Utilities Products & Services

- ▶ Electrical Utility ▶ Natural Gas Utility ▶ Water Utility



Energy/Power

- ▶ Back-up Power
- ▶ Data Center
- ▶ Renewables Services & Inspection



Chemicals

- ▶ Chemicals Distribution
- ▶ Specialty Chemical Manufacturing
- ▶ Specialty Gas Distribution



Other Themes

- ▶ Aviation MRO
- ▶ Building Products
- ▶ Food Distribution
- ▶ Asset Light Trucking
- ▶ Specialty Packaging

BUSINESS DEVELOPMENT CONTACTS

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OPERATIONS
HQ Location: DMV (DC, Maryland, Virginia)
Industry: Residential Services
Transaction Type: Family-Owned

DESCRIPTION
McHale Landscape Design
 Premium residential landscape design, install, and maintenance service provider.

Status: Active, Fund III



OPERATIONS
HQ Location: Deerfield, IL
Industry: Transportation and Logistics
Transaction Type: Family-Owned

DESCRIPTION
Coast to Coast Logistics
 Full-service, third-party logistics provider specializing in drayage freight brokerage services.

Status: Active, Fund III



OPERATIONS
HQ Location: Philadelphia, PA
Industry: Food Distribution
Transaction Type: Family-Owned

DESCRIPTION
Quaker Valley Foods
 Protein distributor serving independent and ethnic retail, wholesale, and food service customers across the Northeast and Mid-Atlantic regions.

Status: Active, Fund III



OPERATIONS
HQ Location: Hoover, AL
Industry: Professional Services
Transaction Type: Founder-Owned

DESCRIPTION
Lathan Architects
 Provides architectural and design services for K-12, higher education, and municipal clients across Alabama.

Status: Active, Fund III



OPERATIONS
HQ Location: Postville, IA
Industry: Chemicals
Transaction Type: Corporate Carveout

DESCRIPTION
Norplex Micarta
 Producers of high-performance thermoset composite materials.

Status: Active, Fund III



OPERATIONS
HQ Location: Alpharetta, GA
Industry: Facility Services
Transaction Type: Family-Owned

DESCRIPTION
Tri Scapes
 Provider of landscape and facility maintenance services to commercial and municipal end markets.

Status: Active, Fund II



OPERATIONS
HQ Location: Fort Myers, FL
Industry: Facility Services
Transaction Type: Founder-Owned

DESCRIPTION
RL James
 Provider of concrete restoration and remediation services to condominium associations and other customers.

Status: Active, Fund II



OPERATIONS
HQ Location: Jacksonville, FL
Industry: Chemicals
Transaction Type: Corporate Carveout

DESCRIPTION
Teckrez
 Value-added distributor of chemical intermediaries used in production of adhesives, sealants, and coatings, and rubber/plastic additives.

Status: Active, Fund II



OPERATIONS
HQ Location: East Northport, NY
Industry: Facility Services
Transaction Type: Family-Owned

DESCRIPTION
Noble Fueling Solutions
 Provider of maintenance, environmental, construction, and alternative energy services to fuel retailers and government agencies in the northeastern United States.

Status: Active, Fund II



OPERATIONS
HQ Location: Roseville, MI
Industry: Automotive
Transaction Type: PEG-Owned Business

DESCRIPTION
Dayco
 Global manufacturer of vehicle & industrial parts focused on belts, tensioners and other associated products.

Status: Active, Fund II



OPERATIONS
HQ Location: Paterson, NJ
Industry: Environmental Services
Transaction Type: Founder-Owned

DESCRIPTION
Meter Service & Rapid Pump
 Provider of water and waste water pump and industrial inspection and repair solutions supporting government, utility, and corporate customers.

Status: Active, Fund II



OPERATIONS
HQ Location: Brooksville, FL
Industry: Automotive
Transaction Type: Founder-Owned

DESCRIPTION
Burnout Brands
 Holding company for producers and suppliers of performance auto after market parts, including transmissions, turbo chargers, and other parts and supplies.

Status: Active, Fund II



OPERATIONS
HQ Location: Delray Beach, FL
Industry: Other, Healthcare Services
Transaction Type: Founder-Owned

DESCRIPTION
Inspire Aesthetics
 Multi-location plastic surgery and aesthetics medical spa practice located on the southeast and southwest coasts of Florida.

Status: Active, Fund I



OPERATIONS
HQ Location: Lawrenceville, GA
Industry: Facility Services
Transaction Type: Founder-Owned

DESCRIPTION
Superhero Fire Protection
 Fire protection provider. Services include system design, fabrication, installation, and inspections and monitoring for fire sprinkler systems as well as other low voltage devices integrated into the overall fire system.

Status: Active, Fund I



OPERATIONS
HQ Location: Milledgeville, GA
Industry: Residential Services
Transaction Type: Founder-Owned

DESCRIPTION
Air Conditioning Specialist
 Regional leader in the Heating, Ventilation, & Air Conditioning ("HVAC") industry focused on the residential and commercial sectors with thousands of service contracts and broad capabilities.

Status: Active, Fund I



OPERATIONS
HQ Location: Pittsburgh, PA
Industry: Industrial Services
Transaction Type: Corporate Carveout

DESCRIPTION
SSE International
 Provider of turnkey refractory, slag, and scale removal services in high-risk environments, including steel mills, cement / lime kilns, civil demolition, and ferrous and non-ferrous metal production facilities.

Status: Active, Fund I



OPERATIONS
HQ Location: Windsor, Ontario, Canada
Industry: Automotive
Transaction Type: Family-Owned

DESCRIPTION
Anchor Dnly
 Provider of die sets, steel plates, components and metal fabrications used in production of industrial tooling and other large, highly complex fabricated products. End markets include industrial, automotive, construction, infrastructure, rail and

Status: Active, Fund I